



Grant Resource Network: Lawrence
AGM Workshops
Class Descriptions

Class 1: Introduction to Grants Research

The Introduction to Grants Research Workshop introduces you to the world of Philanthropy. You will discover the wealth of opportunity that exists in terms of foundation grants. We will introduce you to the process of grants research and all that it entails. You will learn how to approach the foundations, and most importantly how not to. Learn how to tell your organization's story for best effect. We will demo several databases (AGM Grant Makers, FC Foundation Directory Online, and Guidestar) that are critical to finding the right grant maker for your organization. A primary focus of the workshop is to highlight key resources (books, websites, and databases) that will be essential to getting a yes to your grant proposal.

Class 2: Grant Writing Essentials (for Beginners)

Learn how to create a winning grant proposal! We'll look at the different types of grant proposals, the typical components of a proposal and the steps in the process. We'll also talk about how you can make the process as efficient as possible – how to get the proposals out and still have time to provide services to the community! We'll include a look at some sample proposals and provide websites and other resources for those Helpful-Hanna hints. This workshop is not intended for people with grant writing experience, and it will not include hands-on activities.

Class 4: Introduction to Grant Writing II (for Beginners)

Do you have just a little experience in grant writing but would like to go to the next level? Our team will share their years of experience in both writing and reviewing grants. In this three (3) hour workshop you'll learn: how to plan your grant for maximum funding success; the secret language used by successful grant writers; how to think like a reviewer; simple ways to package your grant for maximum effect; grant writing Dos and Don'ts based upon examples from grants that we love and grants that we can't believe were submitted. The workshop will provide time for interaction with concrete examples and lively discussion.